

QUARTERLY REPORT: OCT-DEC 2018

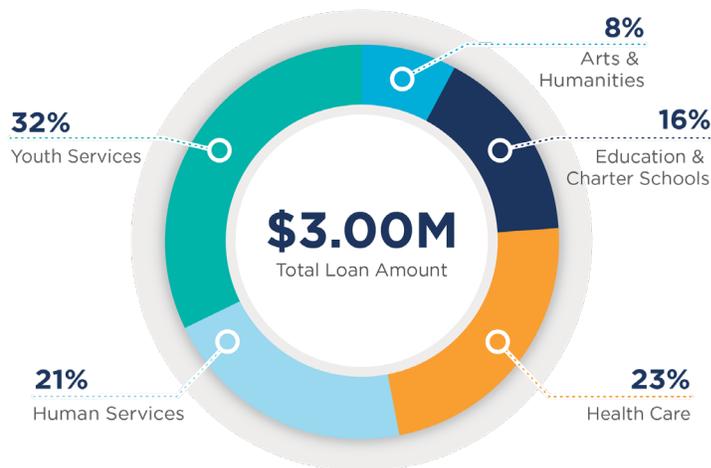
Propel Nonprofits makes loans that enable nonprofits to expand programs and services, bridge cash flow gaps, consolidate debt, and make capital improvements. Loans range from \$20,000 to \$1,500,000, and loan clients are nonprofit organizations of all sizes and stages of development.

Trends and Impact

As we continue get calls about leadership transitions from across the nonprofit sector, we've had a couple leadership changes ourselves. Keven Ambrus joined the team at the end of November as our new Chief Financial Officer. Janet Ogden-Brackett, who has been with Propel for the past 18 years, transitioned from Vice President of Lending to Vice President and Chief Program Officer; she will now oversee all programs, in addition to lending.



Total Loans Originated this Quarter **\$3,003,027**



YouthLink president Dr. Heather Huseby introduced Pierre, a resident of its new 46-unit supportive housing project for young people experiencing homelessness, at the ribbon cutting of the Downtown View project: "Pierre is a gentleman. He's always upbeat, thankful. When he moved in, he had been living on the train. He has an aspiration: to go to the University of North Dakota for aviation." At Downtown View, Pierre is connected to the Career Pathways Center and other supports offered by YouthLink's adjoining Youth Opportunity Center.

Loan Fund Condition

	Propel	CDFI industry standard
Net Asset (Equity) Ratio	38%	20%
Loan loss reserves ratio	5.8%	5.0%
Historical loss ratio	1.02%	N/A

Propel Nonprofits is a Community Development Financial Institution (CDFI) certified by the US Treasury Department. The CDFI field has developed financial performance standards to maintain healthy and stable loan fund performance.

Propel Nonprofits has been an ongoing partner with YouthLink on the Downtown View project, most recently introducing them to another financing partner when the changes to the anticipated finance structure left a gap. Propel also increased its existing loan amount to bridge a multi-year grant. "Solutions come from important relationships," said Dr. Huseby, and Propel is proud to be a YouthLink partner.